

UK-India Global Innovation Partnership (GIP) programme

Prior Information Notice

This is a Prior Information Notice (PIN) by FCDO and MEA, co-chairs of the GIP Joint Steering Committee, only for an Early Market Engagement (EME).

Programme overview:

1. The Global Innovation Partnership (GIP) is a joint initiative by the Ministry of External Affairs (MEA), India and the Foreign, Commonwealth & Development Office (FCDO), UK. The governing structure of GIP is derived from the two MoUs signed between India and the UK which may be seen here <http://www.mea.gov.in/TreatyDetail.htm?3743> and <http://www.mea.gov.in/TreatyDetail.htm?3850>). Implementation of GIP is overseen by a Joint Steering Committee comprising members from both governments.
2. GIP will foster, transfer and scale up demonstrated and sustainable, climate-smart innovations from India to third countries to promote and improve the economic development, accelerate the implementation of SDGs and primarily improve the lives and livelihoods of poor populations in the recipient countries. A focus of the programme will be on women, people with disabilities, and those with climate and health vulnerabilities.
3. The programme will run for a period of 14 years between July 2022-June 2036. GIP builds on ex-DFID India's programme on innovation transfer ([Global INVENT](#))

GIP Programme components

4. The programme has 4 distinct components: Grants (£10m), Investments (£50m), Technical Assistance (TA - £11.5m) and Impact Assessment (M&E - £3.5m).
5. The transfer of innovations will be done through two different components – Grants and Investments. The TA will be overarching and support the enterprises across Grants and Investments as well as facilitate the transfer by enabling /strengthening the ecosystem in the specific regions. The Impact Assessment component will provide continuous monitoring and evaluation for learning and adaptation.
6. The objective of the EME is to identify and engage with prospective suppliers to establish and manage the Grant component, TA component and the Impact Assessment Facility.
7. The Investment component will provide risk capital to support the transfer of private sector enterprises and will have a separate Investment Manager. The management of the investment component is outside the scope of this EME.

Objective of the Grant component

8. To design and set up a competitive process of identifying, selecting, and supporting innovations from India in specific sectors to transfer to select countries Africa, South Asia, and the Indo-Pacific. The selected enterprises will be provided minimum grant support to scale up their successful innovations in the identified country.
9. The supplier /manager for the Grant component will be expected to set up the entire chain of activities- announcing challenge rounds for specific sectors, setting up a competitive process for selection of most suitable innovations, undertaking due diligence of all selected enterprises, in line with GIP requirements, and supporting the transfer process through contacts and networks.
10. The supplier will be an India based organisation with preferably an international partner or presence, or an international organisation with preferably an Indian partner. Consortiums which fulfil this criterion will also be considered.

Objective of the Technical Assistance component

11. The objective of the TA component is to support the transfer of enterprises both through the Grant and Investment components. It will work both at the enterprise and ecosystem level.
12. At the enterprise level, TA will be used for providing business development/ mentoring and capacity building services for the enterprises, including to strengthen their capacity to reach target populations i.e. women, people with disabilities and other marginalised groups etc.
13. At the ecosystem level TA will address barriers (policies, regulations, market information etc.) to innovation transfer, and work with institutional partners like innovation hubs, research institutions, and academia. The TA will also be used to make high impact innovations climate smart and environment friendly.
14. The supplier will be expected to quickly respond to opportunities, build capacity and influence key stakeholders in the innovation transfer ecosystem. They will be expected to have experience of deploying TA alongside or in conjunction with investment/risk capital instruments (e.g., equity and debt). They will be expected to work closely with all the partners under GIP to understand the market gaps.

Objective of the Impact Assessment Facility

15. The purpose of the Impact Assessment Facility is to support learning and accountability. The Facility will contribute to Annual Reviews, periodic Joint Steering Committee meetings, and key decision-making points which might arise, alongside running a continuous evaluation through the life cycle of the programme. This evaluation will cover all three components of GIP and how they interact with each other.
16. The supplier is expected to have experience in evaluation in all three of these different components. The evaluation will also help these components collaborate and learn from each other while contributing to the programme's overall objective.

17. The Facility will guide the programme's other implementers to ensure the Facility receives the data in the quality and form they require to adapt and produce meaningful learning and evidence products.
18. As this is an adaptive programme, smaller learning cycles be created in collaboration with the programme team to explore questions as they arise to contribute to overall programme decision-making.
19. While it is expected that the overall approach for the evaluation would be theory-based we would expect the Facility to be using cutting-edge, innovative methods and techniques to arrive at the most robust answers that could well respond to reviews and scrutiny, alongside filling evidence gaps.
20. While the default position for this procurement happens to consider our Framework Arrangement, through this EME, we are looking at the overall market appetite and the number of suppliers over and above the current Framework Suppliers. This will provide FCDO and MEA with an idea about the level of competitiveness available in the market to consider a discrete international competitive process or to engage a mini competition within the available M&E Framework.

Early Market Engagement (EME):

21. This is a PIN from the co-chairs of the GIP Joint Steering Committee, only for an EME. This PIN is not meant to be a call for competition or tender at this time, it is an information notice to highlight to the market the intent to have a hybrid EME event
22. Through this EME, commercial suppliers are being explored who can manage the TA and Grant components and if possible, the Impact Assessment Facility. We are open to considering a single supplier for both the TA and Grants components with the requisite experience, knowledge and skills to successfully deliver both under one contract, or two different suppliers. Owing to inherent conflict of interest the supplier bidding for TA and Grants shall not be able to bid for the Impact Assessment Facility and vice-versa.

Additional information:

23. We would welcome Suppliers /Institutions with experience in managing technical assistance facilities, Grants and carrying out multi-country Evaluations/impact assessments (on various instruments) across countries.
24. At this stage, the aim of the EME is to introduce the broad objectives of the programme, outline some high principles for its design and management. Views of the market are solicited regarding the most effective means of delivering the objectives of GIP. MEA and FCDO would welcome the participation of both Indian (with an international presence) and international organisations (with an Indian partner).
25. Further details concerning the event will be provided on the FCDO Portal in due course.

How to register

Please click on the link -

<https://twitter.com/FCDOProcurement/status/1575006963091447808?t=xwf-tp-6p7OCzyUhQZZZgw&s=08>