


Basic Details

Organisation Chain	Ministry of External Affairs MEA-E and SA Divison		
Tender Reference Number	Lil/Pol/103/6/18		
Tender ID	2019_MEA_437108_1		
Tender Type	Open Tender	Form of contract	Supply
Tender Category	Goods	No. of Covers	2
Payment Mode	Offline	Is Multi Currency Allowed For BOQ	No
Is Multi Currency Allowed For Fee	No		

Payment Instruments

Offline	S.No	Instrument Type
	1	Bank Guarantee
	2	As Per Tender Document

Cover Details, No. Of Covers - 2

Cover No	Cover	Document Type	Description
1	Fee/PreQual/Technical	.pdf	Supply of Ambulance - Technical Bid
2	Finance	.pdf	Supply of Ambulance - Financial Bid

Tender Fee Details, [Total Fee in ₹ * - 0.00]

Tender Fee in ₹	0.00	Fee Payable To	NA	Fee Payable At	NA
Tender Fee Exemption Allowed	NA				

EMD Fee Details

EMD Amount in ₹	12,00,500	EMD Exemption Allowed	Yes
EMD Fee Type	percentage	EMD Percentage	4.9%
EMD Payable To	High Commission of India, Lilongwe	EMD Payable At	Lilongwe

Work /Item(s)

Title	Supply of Ambulance				
Work Description	Supply of 10 Units of Ambulance to the Ministry of Health, GoM through High Commission of India				
Pre Qualification Details	As per tender document				
Tender Value in ₹	2,45,00,000	Product Category	Vehicles/Vehicle Spares	Sub category	Vehicles
Contract Type	Tender	Bid Validity(Days)	180	Period Of Work(Days)	90
Location	Lilongwe, Malawi	Pincode	300000	Pre Bid Meeting Place	NA
Pre Bid Meeting Address	NA	Pre Bid Meeting Date	NA	Bid Opening Place	High Commission of India, Lilongwe

Critical Dates

Publish Date	14-May-2019 09:00 AM	Bid Opening Date	06-Jun-2019 03:00 PM
Document Download / Sale Start Date	14-May-2019 09:00 AM	Document Download / Sale End Date	05-Jun-2019 12:00 PM
Clarification Start Date	14-May-2019 09:00 AM	Clarification End Date	16-May-2019 09:00 AM
Bid Submission Start Date	16-May-2019 09:00 AM	Bid Submission End Date	05-Jun-2019 12:00 PM

Tender Documents

NIT Document	S.No	Document Name	Description	Document Size (in KB)
	1	Tendernotice_1.pdf	Supply of 10 Units of Ambulance to the Ministry of Health, GoM through High Commission of India	911.31

Work Item Documents	S.No	Document Type	Document Name	Description	Document Size (in KB)
	1	Tender Documents	Full Tender document and specification as on 13 May 2019.pdf	Supply of 10 Units of Ambulance to the Ministry of Health, GoM through High Commission of India	911.31

Tender Inviting Authority

Name	Head of Chancery
Address	High Commission of India, Lilongwe, Malawi

Tender Creator Details

Created By	Anil Suri
Designation	Head of Chancery
Created Date	13-May-2019 06:36 PM

**HIGH COMMISSION OF INDIA
LILONGWE (MALAWI)**

REQUEST FOR PROPOSAL

FOR

SUPPLY OF 10 UNITS OF AMBULANCES

TO MINISTRY OF HEALTH AND POPULATION, LILONGWE MALAWI

Request for Proposal

1. Bids are invited single stage 2 bid system (technical bid + financial bid) from eligible bidders for supply of 10 units of ambulances (as per technical specifications outlined below) to the High Commission of India in Lilongwe, Malawi (henceforth refer to as 'Buyer'), for the purpose of further gifting the ambulances to Ministry of Health, Government of Malawi.

2. Technical Specifications of Ambulances: Attached.

3. Terms & Conditions for the Bidding Process

3.1 Address for submitting Bids or seeking clarifications regarding this RFP:

High Commission of India
Area 9, Plot 55
Lilongwe
Email: hoc.malawi@mea.gov.in

3.2 Manner of depositing the Bids:

(3.2.1) Sealed Bids should be either handed over physically at Reception of High Commission of India, Lilongwe at the above address, or sent by registered post at the above address. Bids by FAX or e-mail will not be considered.

(3.2.2) Bids should be prepared on the original memo/ letter pad of the Bidder, furnishing, inter alia, details like VAT number, copy of Government license letter, Bank account number (US Dollar Account, if applicable) and bank address etc. and complete postal & e-mail address of the Bidder.

(3.2.3) Technical and Financial Bids should be prepared separately and submitted in two separate sealed envelopes, both of which should be further enclosed in a larger sealed envelop superscribed with the words "Bid for Supply of 10 Units of Ambulance".

(3.2.4) The following documents shall form part of the bid:

- RFP (this document).
- Any Addenda to the RFP issued by Buyer.
- Technical Bid.

- Financial Bid.
- Certificate of dealership attested by dealer with stamp.

3.3 Last Date for Submission of Bids: The bid should reach the Buyer by (21 days from the date of issue of RFP). Late bids will not be considered. No responsibility will be taken for postal delay or non delivery/non-receipt of Bid documents.

3.4 Earnest Money Deposit (EMD): An EMD of **USD 17,000/-** shall be submitted by the bidder, along with the bid in the form of a Bank Draft/Bank Guarantee in favor of High Commission of India, Lilongwe from a scheduled bank registered in Lilongwe.

3.5 Clarification regarding contents of the RFP: A prospective bidder who requires clarification regarding the contents of the bidding documents shall notify to the Buyer in writing about the clarifications sought not later than 14 (fourteen) days prior to the date of opening of the Bids. Copies of the query and clarification by the purchaser will be sent to all prospective bidders, who have received the bidding documents.

3.6 Modification and Withdrawal of Bids: A bidder may modify or withdraw his bid after submission provided that the written notice of modification or withdrawal is received by the Buyer prior to deadline prescribed for submission of bids. A scan copy of withdrawal notice may be sent by e-mail but it should be followed by an original signed confirmation copy of withdrawal notice to be sent by post and such signed confirmation should reach the Buyer not later than the deadline for submission of bids. No bid shall be modified after the deadline for submission of bids. No bid may be withdrawn in the interval between the deadline for submission of bids and expiration of the period of bid validity specified.

3.7 Clarifications regarding contents of Bids: During evaluation and comparison of bids, the Buyer may, at its discretion, ask the bidder for clarification of his bid. The request for clarification will be given in writing and no change in prices or substance of the bid will be sought, offered or permitted. No post-bid clarification on the initiative of the bidder will be entertained.

3.8 Rejection of Bids: Canvassing by the Bidder in any form, unsolicited letter and post-tender correction may invoke rejection of bid. Conditional bids will be rejected.

3.9 Validity of Bids: 180 days from the last date of submission of Bids.

3.10 No. of Bids per make/model: Each bidder shall submit only one bid for a particular make/model of Ambulance. A bidder who submits more than one bid for the same make/model shall be disqualified.

3.11 Cost of bidding: The bidder shall bear all the costs associated with the preparation and submission of bid and the buyer shall not be responsible or liable for these costs.

3.12 Amendment of bidding document: The High Commission of India, Lilongwe may amend the bid document by issuing Addenda, before the deadline for submission of bids

3.13 Language: All documents relating to the bid shall be in English language.

3.14 Eligibility of Bidder: Only authorized suppliers/dealers of India- manufactured vehicles are eligible to participate in this tender. Further, the bidding companies should have minimum 3 years experiences of supply/dealership of such vehicles. Bidders must have completed at least one similar orders of a value not less than USD 280,000 OR two similar orders of a value not less than USD 175,000 OR three similar orders of not less than USD 140,000. Further, the Bidders must have Average Annual Financial turnover during the last 3 years, ending 31st March of the previous financial year, of at least of USD 105,000.

3.15 Price details to be specified in Bid: The price shall be quoted CIF, up to Lilongwe excluding any Customs and other Government duties or taxes (from India to Lilongwe). All rates shall be quoted in US Dollars. Clearing and forwarding charges of all ambulance, if any, should be included in the bid itself.

SI. No.	Description of Item	Quantity	Rate per unit (In USD both in figures and in words)	Total price (In USD both in figures and in words)
1.	Ambulance with minimum specifications as given above	10 Nos.		
2.	Clearing, Port Charges (as per actuals)			
3.	Clearing, Port Charges (as per actuals)			
	Total			

Note: Only basic price (excluding taxes and duties) should be quoted against serial number 1 and 2, Clearing, Port charges and port handling charges should be mentioned at Sr. no. 3 & 4. shall be included in the bid itself.

3.16 Evaluation of all bids and announcement of successful bidder:

The bid will be opened on 6 June 2019 at 1500 hrs. at the High Commission of India, Lilongwe. The Bidders may depute their representatives, duly authorized in writing, to the opening of Bids on the due date and time. Rates and important commercial/technical clauses quoted by all Bidders will be read out in the presence of the representatives of all the Bidders. This event will not be postponed due to non-presence of representatives of any bidder. The name of successful bidder will be announced at the same time. If there is any doubt about the bid process, the concerned bidder should give his/her representation in writing on the same day. No such representation will be considered later.

3.17 Evaluation Criteria- The broad guidelines for evaluation of Bids will be as follows:

(3.17.1) All the technical Bids will be opened first. Bids that are not compliant with all the eligibility and qualifying requirements of the RFP will be discarded.

(3.17.2) The financial bids of those bidders who pass the Technical Bid evaluation will be opened next. The successful bidder will be decided on the basis of the lowest price quoted, as per the Price Format specified earlier.

4. Terms & Conditions after selection of successful bidder (henceforth ‘Supplier’)

4.1 Delivery Period: Within 90 days from and date of award of work.

4.2 Delivery delayed charges: In case of delay in delivery of ambulance by the stipulated date, the supplier shall be liable to pay delayed charges @ 1.0% of the value of supply order for each day of delay, subject to maximum penalty of 10% of the contract amount.

4.3 Signing of Agreement: An Agreement will be signed between the Buyer and Supplier, as per format specified in Appendix- A.

4.4 Exemption from Government Levies: As the Ambulance are being procured for gifting from Government of India to Government of Malawi, they shall not attract any duties or taxes levied by Government of Malawi. High Commission of India, Lilongwe, shall issue necessary letter to the concerned tax authorities Malawi regarding exemption from taxes and duties. The supplier shall submit original invoice and details of chassis number and engine number of all ambulance well in advance to obtain necessary tax exemption from the relevant authorities of Government of Malawi.

4.5 Manufacturer’s Warranty: The Supplier shall provide warranty of Ambulances against manufacturing defects and free services throughout Malawi for period of two years or 100,000 km whichever is later. The supplier shall have authorized service provider in Malawi.

4.6 Technical documentation to be provided along with the Ambulance: Standard documents accompanying the Vehicle i.e Detailed User Manual, Warranty Certificate, etc.

4.7 Pre- delivery Inspection: The Supplier shall conduct pre-delivery inspection of Ambulance and remove all mechanical, electrical, and physical defects, if any, before delivery of all Ambulances to the Buyer. The Supplier shall submit the Pre-Inspection Report of the company along with the original documents before claiming the payment.

4.8 Inspection by the Buyer: The High Commission of India, Lilongwe, shall also undertake physical inspection of all Ambulances at Lilongwe (after arrival of Ambulances at Lilongwe), through its representatives before taking their delivery. This shall, however, not be treated as discharge of the responsibility of Supplier for pre-delivery inspection of Ambulances.

4.9 Payment: Payment of basic cost of Ambulances shall be made by US\$ bank transfer in favor of the Supplier, after satisfactory delivery of Ambulances to the Buyer.

4.10 Affixing of sticker/Logos: The Supplier shall rivet the following text and logo the all ambulance supplied:

Description	Size
1. Round shaped Logo with slanting flags of Malawi and India in cross with the text “Bharat-Malawi Sahyog” and “India-Malawi Cooperation” as per specifications given by High Commission of India On front and rear side	15” diameter 21” diameter

On both sides	
Text ‘ Gifted by Government of India’ on both sides	11’ x 8” inches

4.11) Performance Bank Guarantee: The successful bidder will submit, within 30 days from receipt of supply order, a PBG equivalent to 10% of the order value. This Bank Guarantee should remain valid till the Warranty period of the vehicles is over.

**AGREEMENT FOR SUPPLY OF 10 AMBULANCES TO HIGH COMMISSION OF INDIA,
LILONGWE (MALAWI)**

1. **THIS AGREEMENT** is made on the day.....2019 between **High Commission Of India, Lilongwe, M a l a w i** (hereinafter referred to as "**the Buyer**") of the one part and..... hereinafter called "**the Supplier**") of the other part.
2. WHEREAS the Buyer is desirous of procurement of 10 units of Ambulances vehicles for gifting to Ministry of Health and Population, Government of Malawi in accordance with all the requirements as set out in the contract.
3. AND WHEREAS the Supplier has submitted bid and the Buyer has accepted the bid submitted by Supplier for the total amount of **US\$ (approx INR only)** towards basic price of (10 Ambulances) of [details of the exact make and model specified in the winning bid]. No extra amount will be paid for cost of logos/stickers etc. to be affixed on the Ambulances.
4. The Whole supply comprised in this Agreement shall be completed within 90 days from placing of order. In case of delay in delivery of 10 Ambulances, by the stipulated date, the supplier shall be liable to pay delayed charges @ 0.1% of the value of supply order for each day of delay.
5. The Supplier shall provide warranty of Ambulance against manufacturing defects and free services throughout Malawi for a period of two years or 1,00,000 km whichever is later. The Supplier shall have authorized service provider in Malawi.
6. The successful bidder shall conduct pre-delivery inspection of Ambulances vehicles and remove all mechanical, electrical, and physical defects, if any, before delivery of all Ambulance vehicles to the Embassy of India. The bidder shall submit the Pre-Inspection Report of the company, along with original documents, before claiming the payment.
7. The High Commission of India, Lilongwe, shall also undertake physical inspection of all Ambulances through its representatives before taking their delivery. This shall, however, not be treated as discharge of the responsibility of suppliers for pre-delivery inspection of Ambulances .
8. Payment of cost of 10 Ambulances shall be made through Bank transfer in favour of the manufacturer, payable in India / Lilongwe by High Commission of India, Lilongwe Malawi after satisfactory delivery of 10 Ambulances vehicles to the High Commission of India.
9. In this agreement words and expressions shall have the same meaning as are respectively assigned to them in RFP No. _____ dated ____ issued by the Buyer.
10. The following documents shall be annexed to this Agreement, and shall form part thereof;

- a. RFP No.____ dated _____ issued by Buyer
- b. Bid dated _____ submitted by Supplier

The aforesaid documents shall be taken as complementary and mutually explanatory of one another, but in the case of ambiguities or discrepancies the terms and conditions specified in the RFP shall be final.

- 11. In consideration of the payment to be made by the buyer to the supplier as hereinafter mentioned, the supplier hereby covenants with the buyer to deliver, complete and maintain all 10 Ambulance in conformity in all respects with the provisions of the Agreement .
- 12. The Buyer hereby covenants to pay the Supplier in consideration of the supply, delivery and maintenance, the price at the time and in the manner prescribed by the Agreement .
- 13. Disputes of any kind arising out of supply, acceptance, warranty, maintenance etc. shall be referred by either Buyer or Bidder/Supplier, after issuance of 30 (Thirty) days notice in writing to the other party, to a single arbitrator acceptable to both the parties. The applicable arbitration law/norms of Malawi/India shall apply to the arbitration proceedings .

IN WITNESS WHEREOF the parties hereto have caused their respective Common Seals to be hereunto affixed (or have hereunto set their respective hands and seals) the day month and year first above written .

Signed on _____ (date) _____ at Lilongwe by :

For and on behalf of
High Commission of India, Lilongwe
(Buyer)

For and on behalf of
(Supplier)

Witnesses:

1.

2.

TECHNICAL SPECIFICATIONS

1. Technical Specifications- Mechanical

S. No.	Parameter	Specifications
1	Length	Minimum 5 mtrs-Maximum 6.5 mtrs
2	Width	Minimum 2 mtrs
3	Height	Minimum 3 mtrs
4	Wheel Base	2.6 mtrs to 3.4 mtrs
5	Ground Clearance	Minimum 200 mm
6	Fuel Tank Capacity	60-100 ltrs
7	Curb Weight	2000 to 4000 kg
8	Maximum Turning Radius	7.2 mtr
9	Engine	04 Cylinder, in line OHV Diesel engine (BS3) "Engine fitted should be certified as compliant to relevant provision of the rule 115 of CMVR as amended time to time"
10	Engine capacity	Between 2000-4000 cc
11	Engine power	Min 100 bhp
12	Engine torque	Min 190 Nm
13	Suspension	Front – semi elliptical leaf spring/Mc-pherson struts with coil spring / Parabolic with Double acting Shock Absorbers Rear - Parabolic leaf spring / Semi elliptic suspension with Double acting Shock Absorbers.
14	Battery	12V 75 AH minimum
15	Alternator	90 A minimum
16	Starter	12V - 2.7 KW
17	Breaks	Disk Breaks /Drum break
18	Air conditioner	Dual Vent AC Chamber- Both the driver cabin and patient compartment should be air conditioned
19	Gear	4x4 for mountains terrain
20	Patient Compartment Construction	Double panel (outside & inside) used in the body structure should have inner skin which is pre-painted GI. • The ambulance interiors must comply with the requirements of AIS: 047 and should be suitable for easy cleaning, scientific fumigation & treatment with disinfectants. Joints if any should be flushed, seamless, hermetically sealed, waterproof & easy to disinfect. All interior materials shall comply with the fire safety requirements as per AIS: 125.
21	Door	There shall be a 'two leaf' divided rear door or 'flap type' rear door at the rear end of the patient compartment for entry and exit of personnel as well as loading and unloading of the ambulance with loading stretcher. A "Door-Open" warning device shall signal (indicate in the cab) when doors are not closed.
22	Windows	In the patient's compartment, there shall be a minimum of two external windows. There shall be one on each side or one on the side and other at the rear. The windows shall be positioned or screened to ensure patient's privacy when required. Windows shall be fitted with safety glasses

		complying with the requirements of IS: 2553 specified under Rule 100 of CMV (A) R, 1989. At least one of these windows should have a minimum opening size of 450mm x 550mm to act as emergency exit.
23	Flooring	Anti-skid flooring with vinyl top layer.
24	Exterior	The complete exterior of the ambulance should be army green in colour.
25	Certification	Complete ambulance offered should be tested and certified as compliant to the relevant provision of CMVR by any of the Government of India accredited testing agencies as listed in rule 126 of CMVR. Or "The complete ambulance should be certified as compliant to specification issued/vetted by CQAV for GoI-MoD-DGQA, the relevant specification number and date should be mentioned in compliance sheet & should be furnished along with technical bid." Or "Manufacturer test report certified by International agency like TUV, SGS, Lloyd, etc."

2. Technical Specifications- Medical

S. No.	Parameter	Specifications
1	Stretchers	4 fixed (one detachable stretcher)
2	Fans in the patients compartment	04
3	Buzzer	01
4	Room Lamp	Minimum 02
5	Drug cabinet small	01
6	Hook for IV set	02
7	Clamp for oxygen cylinder	01 (per patient)
8	Attendant seats	Minimum 02
9	Rotation lamps	01
10	Doctor seat	01
11	Water tank	01 (minimum 100 ltrs of stainless steel body- 304 grade)
12	First Aid Box	01 with the following items: Self-inflatable Resuscitation Bags <ul style="list-style-type: none"> • Should be made of silicon. • Hand operated, self-re-expanding bags in sizes of minimum 1500 ml, 500 ml, 200 ml with oxygen reservoir / accumulator, clear mask (adult, child, infant and neonate sizes); valve (clear, disposable, operatable in all weather conditions) • Should be certified as per 93/42/EEC.

Mouth to Mouth Ventilation device

- Suitable for Adult with check valve.
- Supplied with case.
- Should be certified as per 93/42/EEC.

Oxygen Cylinder (Portable) with Oxygen Pressure Reducer

- Should be made of Aluminium / Aluminium alloy.
- Should be manufactured as per IS: 7285, BIS-certified and approved by the Chief Controller of Explosives, Government of India, Nagpur.
- Max. Working Pressure: 150 kg/cm².
- Water capacity: min 1L
- Built in / attached with Pressure gauge, regulator and cylinder wrench/key
- Pressure regulator with integrated dial type flow meter and a plug-in type outlet port capable to accommodate the probe of the driving gas hose of ventilator or the inlet probe of the oxygen flow-meter directly in single action without any intermediate connectors or adapters etc.
- Adequate length tubing, mask (adult, child and infant sizes), transparent, non- rebreathing, _enture, and valveless, nasal cannulas (adult, child and infant sizes)
- The pressure regulator should be certified as per 93/42/EEC.

Stethoscope

- Adult
- Tune-able diaphragm and bell.
- Soft sealing ear tips.
- Should be certified as per 93/42/EEC.

BP Apparatus (Manual)

- Manual, Dial Type.
- Supplied with regular / extra-large and paediatric size cuffs.
- Should be certified as per 93/42/EEC.

Pupillary Torch

- Spot illumination without peripheral ring of light

Thermometer (Digital)

- Battery operated with on and off audio alarm.
- Measurable in Fahrenheit and Centigrade.
- Memory of the last reading.
- Should be certified as per 93/42/EEC.

- Defibrillator (Portable for Ambulance)